



**TeleCompetition Group  
U.S. Mobile Market Share Estimates: EOY 2004  
by State and Metro Area**

*Alltel, New Cingular, T-Mobile, Sprint PCS, Nextel  
US Cellular, Verizon Wireless, Western Wireless and All Other Carriers*

**May 2005**

Total US Market Share

	Annual Service Revenue (\$M)	EOY 2004 Subscri	Calculated ARPU
Alltel			
"New" Cingular			
Nextel			
Sprint			
T-Mobile			
Verizon			
Western Wireless			
US Cellular			
All Other Wireless	Annual Revenue (\$M)	EOY 2004 Subs (M)	
Dobson			
Triton PCS			
Misc.			
Total Industry			

Numbers may not match state and metro level allocations exactly due to rounding.

Cingular revenue reported by ATT Wireless in 3Q04. Adjustments made for markets exchanged with Triton PCS; Does not include 2005 market and spectrum swaps with Alltel  
Sprint Affiliates include Horizon PCS, AirGate PCS, Alamosa PCS, Swiftel Communications, Independent Wireless One, US Unwired, Shentel, Northern PCS Services, Georgia PCS, UbiqTel PCS

EOY subscribers and service revenue from company 2004 SEC filings where available  
License areas determined from FCC ULS database, E-911 filings, web sites, and company sources.

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Metro Area	EOY 2004 Subscribers (M)										Share of EOY 2004 subscribers in Metro Area									
	All Other Wireless	Alltel	New Cingular	Nextel	Sprint and affiliates	T-Mobile	US Cellular	Verizon	Western Wireless	Total	All Other Wireless	Alltel	New Cingular	Nextel	Sprint and Affiliates	T-Mobile	US Cellular	Verizon	Western Wireless	Total

<All Rural U.S. Counties>  
 Abilene, TX  
 Albany, GA  
 Albany-Schenectady-Troy, NY  
 Albuquerque, NM  
 Alexandria, LA

Metro Area	EOY 2004 Revenue (\$M)										Share of EOY 2004 Revenue in Metro Area									
	All Other Wireless	Alltel	New Cingular	Nextel	Sprint and Affiliates	T-Mobile	US Cellular	Verizon	Western Wireless	Total	All Other Wireless	Alltel	New Cingular	Nextel	Sprint and Affiliates	T-Mobile	US Cellular	Verizon	Western Wireless	Total

<All Rural U.S. Counties>  
 Abilene, TX  
 Albany, GA  
 Albany-Schenectady-Troy, NY  
 Albuquerque, NM  
 Alexandria, LA

State	EOY 2004 Subscribers (M)										Share of EOY 2004 subscribers in State										
	All Other Wireless	Alltel	New Cingular	Nextel	Sprint and Affiliates	T-Mobile	US Cellular	Verizon	Western Wireless	Total	All Other Wireless	Alltel	New Cingular	Nextel	Sprint and Affiliates	T-Mobile	US Cellular	Verizon	Western Wireless	Total	
Alabama																					
Alaska																					
Arizona																					
Arkansas																					
California																					
Colorado																					

State	EOY 2004 Revenue (\$M)										Share of EOY 2004 Revenue in State										
	All Other Wireless	Alltel	New Cingular	Nextel	Sprint and Affiliates	T-Mobile	US Cellular	Verizon	Western Wireless	Total	All Other Wireless	Alltel	New Cingular	Nextel	Sprint and Affiliates	T-Mobile	US Cellular	Verizon	Western Wireless	Total	
Alabama																					
Alaska																					
Arizona																					
Arkansas																					
California																					
Colorado																					



**TeleCompetition Group  
U.S. Mobile Market Share Estimates: EOY 2004  
by Major Trading Area (MTA) and Basic Trading Area (BTA)**

*Alltel, New Cingular, T-Mobile, Sprint PCS, Nextel  
US Cellular, Verizon Wireless, Western Wireless and All Other Carriers*

**May 2005**

Total US Market Share

Annual Service Revenue (\$M) EOY 2004 Subscribers Calculated ARPU

Alltel		
"New" Cingular		
Nextel		
Sprint		
T-Mobile		
Verizon		
Western Wireless		
US Cellular		
All Other Wireless	Annual Revenue (\$M)	EOY 2004 Subs (M)
	Dobson	
	Triton PCS	
	Misc.	

Total Industry

National numbers may not exactly match the totals of MTA and BTA level allocations due to rounding.

Cingular revenue reported by ATT Wireless in 3Q04. Adjustments made for markets exchanged with Triton PCS; Does not include 2005 market and spectrum swaps with Alltel

Sprint Affiliates include Horizon PCS, AirGate PCS, Alamosa PCS, Swiftel Communications, Independent Wireless One, US Unwired, Shentel, Northern PCS Services, Georgia PCS, UbiquiTel PCS

EOY subscribers and service revenue from company 2004 SEC filings where available  
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MTA	BTA	EOY 2004 Subscribers (M)										Share of EOY 2004 subscribers in BTA								
		All Other Wireless	Alltel	New Cingular	Nextel	Sprint and affiliates	T-Mobile	US Cellular	Verizon	Western Wireless	Total	All Other Wireless	Alltel	New Cingular	Nextel	Sprint and Affiliates	T-Mobile	US Cellular	Verizon	Western Wireless
Minneapolis-St. Pau	Aberdeen, SD	0.02	-	0.02	0.00	0.01	-	-	-	0.00	0.04	39%	0%	34%	10%	12%	0%	0%	0%	4%
Seattle (Excluding Alaska)	Aberdeen, WA																			
Dallas-Fort Worth	Abilene, TX																			
Oklahoma City	Ada, OK																			
Detroit	Adrian, MI																			
New York	Albany-Schenectady, NY																			
Atlanta	Albany-Tifton, GA																			
El Paso-Albuquerque	Albuquerque, NM																			
New Orleans-Baton Rouge	Alexandria, LA																			
	Total Subscribers (M)																			

MTA	BTA	EOY 2004 Revenue (\$M)											Share of EOY 2004 Revenue in BTA							
		All Other Wireless	Alltel	New Cingular	Nextel	Sprint and Affiliates	T-Mobile	US Cellular	Verizon	Western Wireless	Total	All Other Wireless	Alltel	New Cingular	Nextel	Sprint and Affiliates	T-Mobile	US Cellular	Verizon	Western Wireless
Minneapolis-St. Pau	Aberdeen, SD	\$ 5.0	\$ -	\$ 7.6	\$ 3.0	\$ 3.5	\$ -	\$ -	\$ -	\$ 1.4	\$ 20.6	25%	0%	37%	15%	17%	0%	0%	0%	7%
Seattle (Excluding Alaska)	Aberdeen, WA																			
Dallas-Fort Worth	Abilene, TX																			
Oklahoma City	Ada, OK																			
Detroit	Adrian, MI																			
	Total Revenues (\$M)																			

MTA	EOY 2004 Subscribers (M)										Share of EOY 2004 subscribers in BTA								
	All Other Wireless	Alltel	New Cingular	Nextel	Sprint and affiliates	T-Mobile	US Cellular	Verizon	Western Wireless	Total	All Other Wireless	Alltel	New Cingular	Nextel	Sprint and Affiliates	T-Mobile	US Cellular	Verizon	Western Wireless
Alaska	0.3	-	-	0.0	0.0	-	-	-	-	0.4	81%	0%	0%	9%	10%	0%	0%	0%	0%
Atlanta																			
Birmingham																			
Boston-Providence																			
Buffalo-Rochester																			
Total Subscribers (M)																			

MTA	EOY 2004 Revenue (\$M)										Share of EOY 2004 Revenue in MTA								
	All Other Wireless	Alltel	New Cingular	Nextel	Sprint and Affiliates	T-Mobile	US Cellular	Verizon	Western Wireless	Total	All Other Wireless	Alltel	New Cingular	Nextel	Sprint and Affiliates	T-Mobile	US Cellular	Verizon	Western Wireless
Alaska	\$ 95.5	\$ -	\$ -	\$ 24.0	\$ 22.7	\$ -	\$ -	\$ -	\$ -	\$ 142.1	67%	0%	0%	17%	16%	0%	0%	0%	0%
Atlanta																			
Birmingham																			
Boston-Providence																			
Buffalo-Rochester																			
Charlotte-Greensboro-Greenville-Raleigh																			
Total Revenue (M)																			