



**Telecompetition<sup>®</sup>**  
**U.S. Mobile Market Share Estimates: EOY 2003**  
**by State and Metro Area**

*ATT Wireless, Cingular Wireless, T-Mobile USA, Sprint PCS, Nextel,  
Verizon Wireless and All Other Carriers*

**June 2004**

Total US Market Share

	Subscribers (M)	Wireless Service Revenue (EOY 2003)
ATT Wireless		
Verizon Wireless		
Cingular		
Sprint PCS (including Affiliates)		
T-Mobile		
Nextel (including Nextel Partners)		
All Others		
Total National Subs		

Metro revenues calculated by multiplying each carrier's average revenue by EOY subscribers by the number of subscribers in the area

ATT Wireless subscribers do not include subscribers sold by Triton PCS.

Sprint Affiliates include Horizon PCS, AirGate PCS, Alamosa PCS, Swiftel Communications, Independent Wireless One, US Unwired, Shentel, Northern PCS Services, Georgia PCS, UbiquiTel PCS

EOY subscribers and service revenue from company 2003 SEC filings where available

License areas determined from FCC ULS database, E-911 filings, web sites, and company sources.

"Other carriers" included Alltel, Western Wireless, Triton PCS, US Cellular, Dobson, Metro PCS and others

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Metro Area	EOY 2003 Subscribers (M)							Total Subs (M)	Share of EOY 2003 subscribers in BT <sup>A</sup>						
	All Others	ATTW	Cingular	Nextel	Sprint	Verizon	T Mobile		All Others	ATTW	Cingular	Nextel	Sprint	Verizon	T Mobile
All Rural U.S. Counties:	6.97	1.73	2.17	0.76	1.97	2.95	1.10	17.65	40%	10%	12%	4%	11%	17%	6%
Abilene, TX															
Albany, GA															
Albany-Schenectady-Troy, NY															
Albuquerque, NM															
Alexandria, LA															
Allentown-Bethlehem-Easton, PA															
Altoona, PA															
Amarillo, TX															
Anchorage, AK															
Anniston, AL															
Appleton-Oshkosh-Neenah, WI															
Asheville, NC															
Athens, GA															
Atlanta, GA															
Augusta-Aiken, GA-SC															
Austin-San Marcos, TX															

Metro Area	EOY 2003 Service Revenue (\$M)								Total Rev (\$M)	Revenue Share						
	All Others	ATTW	Cingular	Nextel	Sprint	Verizon	T Mobile	All Others		ATTW	Cingular	Nextel	Sprint	Verizon	T Mobile	
All Rural U.S. Counties	\$ 3,642	\$ 1,231	\$ 1,284	\$ 562	\$ 1,115	\$ 1,600	\$ 714	\$ 10,149	36%	12%	13%	6%	11%	16%	7%	
Abilene, TX																
Albany, GA																
Albany-Schenectady-Troy, NY																
Albuquerque, NM																
Alexandria, LA																
Allentown-Bethlehem-Easton, PA																
Altoona, PA																
Amarillo, TX																
Anchorage, AK																
Anniston, AL																
Appleton-Oshkosh-Neenah, W																
Asheville, NC																
Athens, GA																
Atlanta, GA																
Augusta-Aiken, GA-SC																
Austin-San Marcos, TX																

State	EOY 2003 Subscribers (M)							Total Subs (M)	Share of EOY 2003 subscribers in State						
	All Others	ATTW	Cingular	Nextel	Sprint	Verizon	T Mobile		All Others	ATTW	Cingular	Nextel	Sprint	Verizon	T Mobile
Alabama	0.4	0.3	0.4	0.2	0.3	0.5	0.2	2.2	19%	13%	16%	8%	13%	22%	9%
Alaska															
Arizona															
Arkansas															
California															
Colorado															
Connecticut															
Delaware															
District of Columbia															
Florida															
Georgia															
Hawaii															
Idaho															
Illinois															
Indiana															
Iowa															
Kansas															
Kentucky															
Louisiana															
Maine															
Maryland															
Massachusetts															
Michigan															
Minnesota															
Mississippi															
Missouri															
Montana															
Nebraska															
Nevada															
New Hampshire															
New Jersey															
New Mexico															
New York															
North Carolina															
North Dakota															
Ohio															
Oklahoma															
Oregon															
Pennsylvania															
Rhode Island															
South Carolina															
South Dakota															
Tennessee															
Texas															
Utah															
Vermont															
Virginia															
Washington															
West Virginia															
Wisconsin															
Wyoming															
total															

State	EOY 2003 Service Revenue (\$M)						Total Market Revenue (\$M)	Revenue Share						
	All Others	ATTW	Cingular	Nextel	Sprint	Verizon		T Mobile	All Others	ATTW	Cingular	Nextel	Sprint	Verizon
Alabama														
Alaska														
Arizona														
Arkansas														
California														
Colorado														
Connecticut														
Delaware														
District of Columbia														
Florida														
Georgia														
Hawaii														
Idaho														
Illinois														
Indiana														
Iowa														
Kansas														
Kentucky														
Louisiana														
Maine														
Maryland														
Massachusetts														
Michigan														
Minnesota														
Mississippi														
Missouri														
Montana														
Nebraska														
Nevada														
New Hampshire														
New Jersey														
New Mexico														
New York														
North Carolina														
North Dakota														
Ohio														
Oklahoma														
Oregon														
Pennsylvania														
Rhode Island														
South Carolina														
South Dakota														
Tennessee														
Texas														
Utah														
Vermont														
Virginia														
Washington														
West Virginia														
Wisconsin														
Wyoming														
Total														